

**试卷代号:1357**

中央广播电视大学 2013—2014 学年度第一学期“开放本科”期末考试

**高级商务英语听说 试题**

2014 年 1 月

**注 意 事 项**

一、将你的学号、姓名及分校(工作站)名称填写在答题纸的规定栏内。考试结束后,把试卷和答题纸放在桌上。试卷和答题纸均不得带出考场。

二、仔细阅读题目的说明,并按题目要求答题。答案一定要写在答题纸指定的位置上,写在试卷上的答案无效。

三、用蓝、黑圆珠笔或钢笔答题,使用铅笔答题无效。

**Instructions:**

- This test will take approximately 30 minutes.
- There are FIVE recordings in the test and you will hear each recording twice.
- There will be a pause of 30 seconds before each recording to allow you to look at your questions.
- There will be a pause of 30 seconds after each recording to allow you to check your answers.
- You can first mark or write your answers on this test paper. After the recordings, you MUST transfer all your answers to the Answer Sheet.
- The total marks for this test are 100 points. There are altogether 25 questions in the test and each question takes 4 points.

**Recording One**

Listen to a recording of discussions towards the end of a negotiation between Jill Kearne from Gibson Trust Ltd. , a property developer, and Neil Finch, who is responsible for the sale of a former railway station.

There are five multiple choice questions after the recording. Choose the best answer to each question and write your answer on the Answer Sheet. You will hear the recording twice. (20 points, 4 points each)

1. According to Jill, what is not included in the sale?
  - A. The present government-owned housing on the north side of the old railway lines.
  - B. The former car parks to the east of the station.
  - C. The warehouses alongside the tracks.
  - D. The offices to the west.
2. The station will be renovated by the Transport Department and turned into \_\_\_\_\_.
  - A. a shopping mall
  - B. a museum
  - C. a factory
  - D. a playground
3. The government will be responsible for running the eventual museum and paying a rent of \_\_\_\_\_ per year to Gibson Trust.
  - A. £1,000,000
  - B. £10,000
  - C. £1,000
  - D. £100,000

4. What will happen in September?
- A. They will examine development plans.
  - B. They will draw up contracts.
  - C. They will consider the contracts.
  - D. They will sign the contracts.
5. When can they meet to look at development plans?
- A. In September.
  - B. In November.
  - C. In May.
  - D. In April.

### **Recording Two**

**Listen to a telephone conversation. Luisa from Berraondo Company is just complaining about a sales problem to the sales office of Tao Loon Company.**

**Listen and mark the following as True (T) or False (F). Write your answer on the Answer Sheet. You will hear the recording twice. (20 points, 4 points each)**

- 6. The problem concerns a printer order. The order number is HK5618. (T/F)
- 7. Luisa's company has ordered 20 printers, but only 13 have arrived. (T/F)
- 8. It's the third time that Luisa's company has received an incomplete delivery. (T/F)
- 9. The staff of sales office thinks it was probably an administration mistake. (T/F)
- 10. The staff of sales office promises a dispatch next Sunday. (T/F)

### **Recording Three**

**Listen to the recording of Peter Marwood's arrival at SDA Ltd. , in Sydney, Australia. He has to wait a few minutes and asks Stephanie Field for some assistance.**

**Listen and mark the following as True (T) or False (F). Write your answer on the Answer Sheet. You will hear the recording twice. (20 points, 4 points each)**

- 11. Peter arrives at SDA Ltd. on time. (T/F)
- 12. Peter has an urgent email to send. (T/F)
- 13. Peter uses his own computer to send the email. (T/F)
- 14. Peter needs to send some flowers to his wife for their wedding anniversary. (T/F)
- 15. Peter doesn't need a cab to his hotel. (T/F)

#### **Recording Four**

**Now listen to an example of an introduction to a presentation. This one is about plans to develop a new production plant in Taiwan.**

**Fill in the blanks as you listen to the recording. Write your answer on the Answer Sheet. You will hear the recording twice. (20 points, 4 points each)**

Okay, thanks. I'm here to talk about the design proposals for the production plant at Taipei. My (16) \_\_\_\_\_ will be in three parts followed by a 30-minute discussion. I'm going to start with the background to each proposal - something about our negotiations with the Taiwanese government - then in the (17) \_\_\_\_\_ part I'll go over the main characteristics of each proposal, Proposal One and Proposal Two. Then in the third part I'll (18) \_\_\_\_\_ some key considerations we have to bear in mind. (19) \_\_\_\_\_, I'll end with an invitation to ask questions or make any comments you like. We'll discuss matters arising (20) \_\_\_\_\_ the talk... Okay? So to begin with, a few words on the history.

#### **Recording Five**

**Listen to a recording of the start of a meeting of an environmental research unit. You will hear the opening remarks from the chair, Victor Allen.**

**Fill in the blanks as you listen to the recording. Write your answer on the Answer Sheet. You will hear the recording twice. (20 points, 4 points each)**

*Victor:* Okay, I think we (21) \_\_\_\_\_ begin. Thanks for coming - and as you know - this is...we're here for our ERU Quarterly meeting. As you know from the agenda there are three main issues to (22) \_\_\_\_\_. The first is to review the budget for present projects - Hydroclear and PCB reduction. Secondly, we'll look at the future outlook for the Unit. Finally, we'll examine the money question, funding alternatives. So - any comments, any suggestions, or is everyone happy with the agenda? Okay, then let's start with (23) \_\_\_\_\_ one on the agenda. I think Professor Camden has prepared a statement on the Hydroclear budget, so I'll hand over to him.

*Vince:* Thank you, Mr. Chairman. Well, (24) \_\_\_\_\_ the Hydroclear project, I would like to summarise the crisis on funding: each year we have (25) \_\_\_\_\_ costs and the money coming in to support the project is less. I have produced a report on the main choices.

**This is the end of the test.**

**Now remember to transfer all your answers to your Answer Sheet.**

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座位号

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## 高级商务英语听说 试题答题纸

2014 年 1 月

题 号	Recording 1	Recording 2	Recording 3	Recording 4	Recording 5	总 分
分 数						

计分标准:

■ 本试题共由 25 题组成,每题 4 分,做对得 4 分,做错不得分。

■ 16-25 题中的单词拼写出现错误,每题扣 2 分。

得 分	评卷人

### Recording One

1.                      2.                      3.                      4.                      5.

得 分	评卷人

### Recording Two

6.                      7.                      8.                      9.                      10.

得 分	评卷人

### Recording Three

11.                      12.                      13.                      14.                      15.

得 分	评卷人

#### Recording Four

16.

17.

18.

19.

20.

得 分	评卷人

#### Recording Five

21.

22.

23.

24.

25.

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## 高级商务英语听说 试题答案及评分标准

(供参考)

2014 年 1 月

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■ 16-25 题中的单词拼写出现错误,每题扣 2 分。

### Recording One

1. A                      2. B                      3. D                      4. D                      5. C

### Recording Two

6. F                      7. F                      8. F                      9. T                      10. F

### Recording Three

11. F                      12. T                      13. F                      14. F                      15. T

### Recording Four

16. talk                      17. second                      18. highlight                      19. Finally                      20. from

### Recording Five

21. should                      22. discuss                      23. item                      24. with                      25. higher